



INFORMATION SHEET

BUYING PRE-OWNED MEWP'S IN NEW ZEALAND

INTRODUCTION

There is no doubt that a cost effective way to become an owner of Mobile Elevating Work Platforms is to buy them second hand, **so long as**, the EWP meets the regulations and conforms to the New Zealand & Australian Standards.

Otherwise the price of the EWP may be high no matter what you pay for it. Buying second hand equipment is especially valid for small rental fleet owners and end users. The world market for pre-owned EWPs has expanded rapidly over the past ten years as the major rental fleet owners continue their policies of removing rental units after 4-7 years of use and replacing with new.

POTENTIAL BUYERS

Elevating Work Platforms, by the very nature of the product and working conditions are a potentially high-risk asset to own. Before “buying a bargain” it is essential to check out the basics to satisfy yourself as to the state of the EWP being considered and the level of risk you are prepared to take on.

LEGISLATION

New Zealand sets a high regulatory standard when it comes to EWPs, helped by manufacturers, rental fleet owners, owners and end users working together with the relevant statutory bodies to ensure standards are maintained.

Key legislation currently in place includes:

- Health & Safety in Employment Act
- Codes of Practice or Industry Best Practice
- AS/NZS1418.10 & AS2550.10 – These are NZ and Australian Standards covering the design, testing and operational requirements of EWPs.

The H&SE Act imposes similar, but distinct, duties on people who:

- hire, lease or loan plant to another person that could be used in a place of work
- sell or supply plant (other than for hire, lease or loan)
- install or arrange plant in addition to either of the above.

Where you agree to install or arrange the plant, you must take all practicable steps to install or arrange it so that it is safe for its intended use. Where you contract someone else to carry out the installation or arrangement, you are still required to ensure the plant is installed and arranged safely. Supplier of EWPs must ensure the unit meets legal, safety and operational standards. Employers are also obligated to ensure all operators have been adequately trained in the safe use and operation of the EWP.

The key points from the Standards and Industry Best Practice Document in regards to pre-owned EWPs include:

- 6 Monthly Inspections

- Major Inspections, i.e. Ten Year Test (thereafter, every 5 years)
- Original operating & service manuals
- Log Books/ Service Records
- Operating Instructions

The Major Inspection is particularly relevant when buying Pre-owned EWP. AS2550.10 clearly states that an EWP must be inspected in accordance with the standard which, in practice requires the EWP to be completely dismantled, stripped down, and all structural components put through non-destructive crack testing. For example on a 60' (18.2m) Boom Lift this can mean an additional outlay of \$40000 to \$60000 depending on machine type, age, history and location. Then it all has to be repeated five years later!!

Meeting AS/NZS1418 is law here in New Zealand and meeting AS2550 is a requirement of the Code of Practice for safe use of Elevating Work Platforms. Authorities regard adherence to the Standards and Industry Best Practice or CoP documents as a minimum requirement.

WHAT TO CHECK FOR WHEN ASSESSING AN EWP

1. Check the Compliance Plate matches what it is advertised. eg. platform height, date of manufacture, model type, serial number.
2. Check the EWPs maintenance history including retrofits, safety upgrades etc.
3. Check the operating instructions are available and Decals in place and legible.
4. Check the Major Inspection (10yr) requirement - if completed sight the Major Inspection Checklist that will confirm who did the testing in New Zealand and their qualifications. Also check who carried out the non-destructive tests in New Zealand and if they meet the requirements of NZNDTA (New Zealand Non Destructive Testing Association)
5. Check warranty claims and ease of obtaining spare parts and professional advice.

OTHER CONSIDERATIONS

- Check who the manufacturer is and if they are represented in New Zealand.
- Contact the manufacturer and seek their advice on the EWP you are interested in. Also ensure it is covered by their product liability and what safety retrofits may have been required on the unit.
- Contact the previous owner (details in Logbook) and confirm its working history.
- Work out what type of EWP you require with regards to working height, frequency of usage, reliability, ground conditions etc.

FINALLY

Always "gather the facts" when considering purchasing an EWP, be it new or pre-owned. Assistance is only a phone call away, be it the manufacturer, a rental company, an owner, a user or the EWPA.

Legislation can be particularly onerous and it is important to be pre-warned. (Eg, no pre-owned US market EWPs are sold into Europe, as they do not conform to the EC Standards). Likewise AS/NZS1418.10 is regarded as a more rigorous Standard than the US.

If still unsure ask yourself this key question: "If there is an accident will I be blamed?"